2017 Economic Indicators

Change in Sales Tax Revenues

7.4%

2017 Projects

Auburn Hotel Ventures, LLC - Holiday Inn Auburn
- Business Retention
- Location: Auburn
- Project: $5.1M
- Incentives: Sales & Use Tax Exemption
- Jobs To Be Created: 7
- Timeline: Summer 2018

Cayuga Training Associates (Health & Safety Training)
- Business Startup
- Location: Cayuga County
- Referrals: Cayuga-Onondaga BOCES (logo design) / Onondaga SBDC Rural Pitch Competition
- Assistance: Business Plan Development / Marketing
- Job Created: 1

Copper John Corporation
- Business Expansion
- Location: Auburn
- Project: $1.4M
- Incentives: $280K ESD grant / $100K Excelsior Jobs Program
- Other Assistance: Technical Assistance Referral
- Jobs To Be Created: 12
- Timeline: Winter/Spring 2018

Currier Plastics, Inc.
- Business Expansion
- Location: Auburn
- Project: $9.9M
- Incentives: $1.8M ESD grant / $180K Excelsior Jobs Program
- Other Assistance: Technical Assistance Referral
- Jobs To Be Created: 20
- Timeline: Summer/Fall 2018

DuMond Grain, LLC
- Business Expansion
- Location: Town of Fleming
- Project: $3.2M
- Incentives: $655K ESD grant / $224K Excelsior Jobs Program
- Other Assistance: Business Plan Development
- Jobs To Be Created: 20
- Timeline: Summer/Fall 2018

Martens Companies, LLC
- Business Expansion
- Location: Port Byron
- Project: $4.7M
- Incentives: $940K ESD grant / $240K Excelsior Jobs Program
- Jobs To Be Created: 100
- Timeline: Fall 2018

Prison City Brewing
- Business Expansion
- Location: Auburn
- Project: $4.5M
- Incentives: $900K ESD grant
- Jobs To Be Created: 20
- Timeline: Summer/Fall 2018

Uncrated Love (Customized In-Home Pet Care & Dog Walking Services)
- Business Startup
- Location: Cayuga County
- Referrals: Cayuga-Onondaga BOCES (logo design) / Onondaga SBDC Rural Pitch Competition (3rd Place Winner) / SCORE Simple Steps for Starting Your Business Workshops
- Assistance: Business Plan / Marketing / Accounting
- Job Created: 1

2017 Incentives Awarded: $8,832,112
To be invested in Land, Facilities & Equipment: $42,916,249
Number of Jobs to be Created (projected): 283
Executive Committee:

Sue Edinger - General Manager
Chair

Kevin Miles - Director
Vice Chair

Tom Lewis - Chief Financial Officer
Treasurer

Kelley Gridley - Assistant Vice President
Secretary

Raymond Lockwood - Chair
At-Large Member

Cynthia Aikman - Owner, North Star Management
Keith Batman - Chairman, Cayuga County Legislature
John Currier - President, Currier Plastics
James A. Dacey - Chairman, Auburn Industrial Development Authority
Jeff Dygert - City Manager, City of Auburn
Susan Higgins - Heart & Hands Wine Company
Kelly O’Hara - Oakwood Dairy
Ryan Pine - Chair, Cayuga County Chamber of Commerce
Steve Zabriskie - At-Large Member

Team

Tracy Verrier - Executive Director
Maureen Riester - Business Development Specialist
Bruce Sherman - Economic Development Specialist
Joseph Sheppard - Economic Development Technical Specialist
Devon Roblee - Marketing Coordinator
Rhonda Sheffield - Office Manager
Karen Tehan - Communications Specialist

Staff bios at www.cayugaeda.org/about-us/staff-members

Partners

Auburn Downtown Business Improvement District (BID)
Auburn Industrial Development Authority (AIDA)
Auburn Local Development Corporation (ALDC)
Auburn SCORE
Cayuga Community College
Cayuga County Chamber of Commerce
Cayuga County Government
Cayuga County Industrial Development Agency (CCIDA)
Cayuga County Office of Tourism
Cayuga-Onondaga BOCES
CenterState Corporation for Economic Opportunity (CenterState CEO)
Central New York Regional Economic Development Council (REDC)
City of Auburn, New York
CNY Regional Planning & Development Board
Cornell University Cooperative Extension, Cayuga County
New York Small Business Development Center (SBDC)

It was refreshing to come here and have someone actually understand my business and have the knowledge as far as to point me in the right direction of resources. Expecting someone to NOT understand my business and NOT take the time to hear my story. I’m just glad my story got heard. Maureen Riester is an asset to the business community in Upstate New York.

-Brian Muldrow, Owner, The Muldrow Group

Navigating the world of economic incentives is daunting. There are so many programs with countless nuances that made me question the cost/benefit of the process. CEDA offered one stop shopping for answers. If they didn’t have the answer, they knew who did and that makes all the difference to someone wrestling with limited time.

-Douglas A. Springer, Owner, Copper John Corp.

Our goal is to attract, grow and expand business in Cayuga County – all with the aim of creating jobs and improving quality of life. That means supporting local businesses and entrepreneurs and making sure they are able to harness all of the benefits and assets that Cayuga County has to offer.

Our mission: To foster a sustainable quality of life in Cayuga County through job retention, expansion, and attraction.